

## 5 Key Ingredients in Creating a Small Business Website



Photo by rawpixel on Unsplash

By Marco Carbajo,

A website is an essential element for running a successful business. A business without a website can potentially lose out on great opportunities since potential customers can't reach you, find you and learn about you online.

Creating a small business website can lead to many different ways to market your business and help it grow much faster than relying on traditional marketing methods alone. If you're looking for a way to reach more customers, or people to influence, the internet is where your business needs to be.

With over 78% of adult Americans using the Internet and a remarkable 2.2 billion people online worldwide, it's no surprise that small businesses with websites

experience an average of 39% greater revenue per year than those without websites, according to the Small Business Administration.

Not only does having a small business website establish credibility with consumers; it also is the first face of your company that lenders will see. It's an important first step to complete prior to applying for credit and opening a business credit file.

For starters here are five key ingredients in creating a small business website that are essential.

**1) Home Page** – The home page is the very first thing that a website visitor will see. Make the first impression count by having a clean, well laid out, and easy to read home page. Be sure to have a navigation menu so visitors can reach

other pages of your site with ease.

Place your logo at the top of the home page and have a headline and content that enables your visitors to quickly understand what your business has to offer. Also, make a place to display any social proof such as testimonials, trust seals, awards, number of satisfied customers, stats, media appearances, reviews, etc.

**2) Products/Services Page** – Create a page that highlights all of your products or services. Next, create a separate page for each product or service that provides greater details, features, benefits, testimonials, costs, terms and conditions and purchase instructions.

At the very least you should provide a short summary of the products or services you offer along with links to other pages on your site that provide more information.

**3) About Us Page** – This page tells visitors who you are, when your company was founded and

■ Continued on page 5

### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

#### Contact Info:

795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255

Publisher of  
Small Business Exchange  
weekly newspaper



# California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

#### SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

### HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

#### Bid Package B2 Barron Pump Station

Located in Yucca Valley, San Bernardino County, California

#### HI-Desert Water District

**BID DATE September 11, 2018 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer



### Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601 • Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: Jim Yackley • Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher and Burk, Inc. is soliciting for **DBE** for the following project.

**SHATTUCK RECONFIGURATION  
AND PEDESTRIAN SAFETY PROJECT**  
DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 13%  
OWNER: CITY OF BERKELEY, 1947 CENTER STREET, BERKELEY, CA 94704

**BID DATE: September 11th, 2018 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Irrigation, Landscaping, Minor Concrete, PCC Paving, Roadway Excavation, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Asphalt Oil.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

## Small Business Exchange

### The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

*Look no further. We have them all in our database*

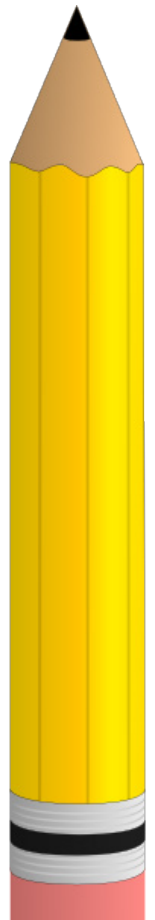
Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?  
*We have that, too.*

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?  
*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.  
*We'll make it happen.*

We are on the move to make your business better.

**Call 1-800-800-8534**





# California Sub-Bid Request Ads



Requests quotes from qualified and certified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS**

Aluminum Signs, Asphalt Paving, Biologist, CAS, Clear & Grub, Coldplane AC, Concrete Flatwork, Concrete Structures, Electrical, Traffic Signals, Erosion Control, Fencing, Landscaping/Irrigation, Rebar, RSP, Rumble Strip, Striping, Signage, Survey, Testing

**SUPPLIERS**

Aggregate Base, Asphalt Concrete, Asphalt and Concrete Dump Fees, Rock, Erosion Control BMPs, Backfill Sand, Concrete, CSP, HDPE, K-Rail, PCMS, Rip Rap/Rock Slope Protection

**CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE.**

District-County-Route-Post Mile: 03-Col-20-31.7/32.9

Contract No. 03-2F9804 ACSB1NH-P020(187)E

DBE Goal 12%

**BID DATE September 12, 2018 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

**CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADES ONLY:**

Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Hot Water

**BALBOA PARK UPPER YARD - DESIGN BUILD BID**

2340 San Jose Ave, San Francisco CA

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 8/31/18 @ 2 PM**

Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

**CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:**

Fire Sprinklers / Solar Hot Water

**88 BROADWAY - DESIGN BUILD BID - SELECT TRADES**

88 Broadway, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 9/20/18 @ 2 PM**

Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

**CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:**

Fire Sprinklers / Solar Hot Water

**735 DAVIS - DESIGN BUILD BID - SELECT TRADES**

735 Davis St, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 9/20/18 @ 2 PM**

Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CONTACT:**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)





# California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

#### SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

### HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

#### Bid Package B1 Paxton Pump Station

Located in Yucca Valley, San Bernardino County, California

#### HI-Desert Water District

**BID DATE September 25, 2018 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshierner

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer



#### Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

#### CEMOF FACILITY IMPROVEMENTS FOR PENINSULA CORRIDOR ELECTRIFICATION PROJECT (PCEP)

CONTRACT #18-J-C-071

Bids: 09/28/18 @ 2 PM

SUBCONTRACTING GOAL - DBE - 16%

DEMO; SITE CLEARING; DEWATERING; EARTHWORK; AGGREGATE BASE COURSES; UNDERGROUND DUCTWORK & STRUCTURES; UTILITY GRADE ADJUSTMENTS; STORM DRAINAGE SYSTEMS; STATION PLATFORMS, SIDEWALKS, CURBS & GUTTERS, ASPHALT PAVING; PAVEMENT STRIPES & MARKINGS; CHAIN LINK FENCE; CONCRETE; REBAR; CONC MASONRY UNIT; MTL FAB; STRUCTURAL STEEL; HANDRAILS & RAILINGS; JOINT SEALANTS; MEMBRANE WATERPROOFING; PAINTS/COATINGS; MANUFACTURED PARTS STORAGE WAREHOUSE; INDUSTRIAL FURNISHINGS; PREFAB OFFICE BLDG; MECHANICAL; PACKAGED HTG & COOLING UNITS; ELECTRICAL; PANTOGRAPH INSPECTION SYSTEM; TRACKWORK; CONC CROSSTIES & RAIL FASTENER ASSEMBLIES; RAIL; TRACK REMOVAL/SALVAGE; TRACK CONSTRUCTION; FLASH BUTT RAIL WELDING; BALLAST & WALKWAY AGGREGATE

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. **We are an Equal Opportunity Employer**



**Barnard Bessac Joint Venture**  
DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

#### PROJECT:

**Gravity Pipeline Progressive Design Build Project**  
OWNER: Silicon Valley Clean Water

Initial Publish Date: August 30, 2018

Proposal Deadline: October 1, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

**OPPORTUNITIES INCLUDE**  
(For October 1, 2018 Deadline):

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:

[shannon.cozino@barnard-inc.com](mailto:shannon.cozino@barnard-inc.com) (site office)

Brittany McNamee:

[brittany.mcnamee@barnard-inc.com](mailto:brittany.mcnamee@barnard-inc.com) (HQ office)

Pacific Structures is seeking qualified and certified **MBE/WBE/SBE/LBEs**

Subcontractors, Suppliers, for the project below:

**160 Folsom- 40 Story Condominium**  
Location: 160 Folsom, San Francisco, CA 94105  
Bid Due Date: September 1, 2018

#### Description of work:

Pumping/ Placing/ Finishing for Pads, Curbs, and Built-up Slabs

#### Pacific Structures

3004 16th Street • San Francisco, CA 94103

Phone: (415) 606-3572

Contact: Natalie Besser

Email: [Natalie.Besser@pacific-structures.com](mailto:Natalie.Besser@pacific-structures.com)

An Equal Opportunity Employer



## Smart Ways TO WORK

by Odette Pollar

### Filing It and Finding It Again

How long has your “to file” pile been sitting there, calling out for attention? Are the items at the bottom old enough to be considered archives? Have you needed something that you could not put your hands on quickly? Setting up and maintaining your personal files is the cornerstone to getting organized. It is also the area where it is the most tempting to throw up your hands in frustration.

#### Common Filing Mistakes

Do any of these sound familiar?

- Creating a separate file for every type of document. This is the culprit when you have lots of files with only a few pieces of paper in each one.
- Not remembering how you categorized something. Wondering, “Where would I have put that?”
- Creating a perfectly good system but not keeping up with it. “It works when I use it.”
- Filing indefinitely. Having no provision for purging files is the equivalent of saying, “If it was good enough to file then, it is good enough to stay now.”

- Creating an overly complex system. A mini-Dewey Decimal System for the 30 files you keep in your immediate workspace is unnecessary.

#### Your Personal Files

Information retrieval is a key component to peace of mind. Your filing system should be simple, easy and manageable. Consider your major areas of responsibility. Although you probably wear different hats, most jobs have an administrative element as well as a project component.

Start by creating working project files. They may be client or customer files—key projects, committees or contracts. If you are a recruiter, you may have a group of resume submittals and open requisitions. Your other main category will contain your ongoing operational files which deal with administrative activities. These can include budget, newsletters, travel, vendors, staff meetings. If you have a third component to your job, create a section for those as well. The goal is to have a few, hopefully not more than four broad areas. Each section represents a logical division and should contain a number of individual files.

#### Filing Principles

**Principle 1:** File papers in the broadest possible category. Thick files are easier to deal with than thin. Consolidate all related materials under the most general category that is practical.

**Principle 2:** Head files with a noun. To help make Principle #1 easier, find a key subject area and use that to label the file. Avoid labeling a file with a number, date or adjective. A more effective label than “How to negotiate contracts” is “contract negotiation.”

**Principle 3:** After dividing files into broad areas, group each subject area together. Then alphabetize within each grouping. That will make retrieval smooth and easy.

**Principle 4:** File articles by the subject they discuss. When you tear out or copy interesting information, place that with related materials according to how you use it, not where you found it. A resource file items titled “articles” is not helpful.

#### Filing Tips

Avoid nonspecific file labels, such as “General,” “Miscellaneous,” “Overall Information” or “Pending.” These are traps for loose paper.

- Keep extra file folders close at hand. Create a new file as soon as you receive documents related to a new project.
- Place the most recent document in the front of the file. This will save much searching time.
- Resist the impulse to copy papers and place them in different files. Place papers in the category most likely to come to mind when you think of the subject.
- Maintain your filing system. Keep it simple and remember to file regularly. Backlogs become procrastination traps. Purge files frequently of excess information, old notes and out of date items.
- Do not bother to file every business card you receive, information you already have in another form, duplicates, or items other people simply insist you take.

**SOURCE:** [www.smartwaystowork.com/](http://www.smartwaystowork.com/)

## 5 Key Ingredients in Creating a Small Business Website

### Continued from page 1

what your mission is. Describe what separates you apart from other businesses in your industry. Remember, facts tell but stories sell so share your story and what led you to starting your business.

In addition to your About Us page be sure to include all the ways to connect with you on social media channels. This provides you another way to connect with your visitors and build trust and a relationship with them.

**4) Privacy Policy Page** – Your privacy policy page is a statement that discloses the ways your website gathers, uses, discloses, and manages a customer’s data. Many state and federal laws require a website privacy statement so be sure to create one.

**5) Contact Us Page** – This page is crucial since it provides your visitors a way to get in contact with you. At the end of the day, if you want to generate business from your website, make it easy for visitors to contact you.

At the very least, your contact us page should have an online submission form, your company phone number and an email address that is clearly visible. If your visitor completes the online form be sure to redirect the page to a thank-you page that explains when and how you’ll be contacting them.

Creating a small business website is a must-have for any business whether you are a brick and mortar operation or home-based business. It’s a digital business card that provides online searchers the ability to find your business, learn about your business, and connect with your business at the click of a button.

### About the Author: Marco Carbajo

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp, the SBA.gov Community, About.com and All Business.com. His articles and blog; Business Credit Blogger.com, have been featured in ‘Fox Small Business’, ‘American Express Small Business’, ‘Business Week’, ‘The Washington Post’, ‘The New York Times’, ‘The San Francisco Tribune’, ‘Alltop’, and ‘Entrepreneur Connect’.

**SOURCE:** [www.sba.gov](http://www.sba.gov)



# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, Sub-contractors, Material suppliers, and Trucking for the following project:

Contract No. 06-0Q2804

RECONSTRUCT LANES AND SHOULDERS WITH CRCP, MODIFYING ELECTRICAL SYSTEM

CONSTRUCTION ON STATE HIGHWAY IN KERN COUNTY IN BAKERSFIELD ON ROUTE 99 FROM 0.3 MILES SOUTH OF PALM AVENUE OVERCROSSING TO BEARDSLEY CANAL BRIDGE AND ON ROUTE 178 AT ROUTE 99/178 SEPARATION.

**Bid Closing Date: September 11th, 2018 @ 2:00 PM**

Please come meet the B&W Team at the Mandatory Pre-bid July 19th @ 10:00 am  
1824 Norris Rd., Bakersfield, CA

DBE GOAL: 16%

**CONTACT:**

Robert Rosas  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
PH: 925-932-7900 FAX: 925-279-2269

**PROJECT SCOPE:**

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- |   |                                   |  |
|---|-----------------------------------|--|
| • AC DIKE   | • EROSION CONTROL                 | • REMOVE CULVERT                         |
| • AGGREGATE BASE & ASPHALT PAVING                     | • FENCE                           | • REMOVE/ADJUST INLETS                   |
| • AGGREGATE SUPPLY                                    | • GROUND ANCHOR - SUBHORIZONTAL   | • ROADSIDE SIGNS                         |
| • ASPHALT OIL SUPPLY                                  | • IMPORT BORROW                   | • ROCK SLOPE PROTECTION                  |
| • CLEAR AND GRUB                                      | • IRRIGATION - PERM & TEMP        | • SAW CUT GREENSAW                       |
| • CONCRETE AGGREGATE SUPPLY                           | • JOB SITE MANAGEMENT             | • SHOTCRETE                              |
| • CONCRETE BARRIER TYPE 26A                           | • JOINT SEAL                      | • SIGN STRUCTURES                        |
| • CONCRETE BARRIER TYPE 60                            | • JOINTED PLAIN CONCRETE PAVEMENT | • STREET SWEEPING                        |
| • CONCRETE CEMENT SUPPLY                              | • K-RAIL                          | • STRUCTURE CONCRETE -<br>RETAINING WALL |
| • CONCRETE PAVEMENT MATERIALS                         | • LANDSCAPE                       | • SURVEYING                              |
| • CONSTRUCTION AREA SIGNS                             | • LEAD COMPLIANCE PLAN            | • SWPPP                                  |
| • CONTINUOUSLY REINFORCED<br>CONCRETE PAVEMENT (CRCP) | • METAL BEAM GUARD RAIL           | • TEMPORARY STRIPING                     |
| • DEMOLITION  | • MINOR CONCRETE                  | • TRAFFIC CONTROL                        |
| • DRILL AND BOND DOWELS                               | • PERMANENT STRIPING/MARKING      | • TRUCKING                               |
| • EARTHWORK/GRADING/RDWAY EXC.                        | • REBAR                           | • UNDERGROUND - STORM DRAIN              |
| • ELECTRICAL  | • REMOVE CONCRETE PAVEMENT        |  |

For the complete list of the Actual Project Bid Items go to:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=06-0Q2804>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



**REGIONAL CONNECTOR CONSTRUCTORS**

**SKANSKA TRAYLOR**

Regional Connector Constructors JV of 444 South Flower Street, Suite 2200, Los Angeles, CA requests sub-bid quotes from all interested Subcontractor's, including certified DBE's, for

Track Construction on the Regional Connector Transit Corridor project.

Owner: LACMTA (Metro). Contract No. C0980 RFP No. 089RC

**Bid Date: September 12, 2018 at 2:00 PM.**

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/i3e9effeacc849858>

Should you have any questions or desire to quote on this project, please contact Nicole Holliday, DBE Coordinator at (213) 407-8571 or [Nicole.Holliday@Skanska.com](mailto:Nicole.Holliday@Skanska.com). Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Regional Connector Constructors JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <http://www.teamrcc.com>.

Regional Connector Constructors JV is an EEO/AA/Vet/Disability Employer.



11555 Dublin Boulevard

Dublin, CA 94568-2909

Phone: (925) 829-9220

Estimator: ERIC ALLRED

Website: [www.desilvagates.com](http://www.desilvagates.com)

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**PLOT 40/41 400 HZ AND PC AIR SYSTEM  
INSTALLATION PROJECT**

Contract No. 11302.61, AIP No. 68

**OWNER:**

**CITY AND COUNTY OF SAN FRANCISCO**

**San Francisco International Airport**

**674 West Field Road, Level 1, Room 1A,  
San Francisco, CA 94128**

**BID DATE:**

**SEPTEMBER 5TH, 2018 @ 2:00 P.M.**

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**COLD PLANE, ELECTRICAL, PCC PAVING, ROADWAY EXCAVATION, SAWCUTTING, STRUCTURAL BACKFILL, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS P-209 BASE MATERIAL, HOT MIX ASPHALT (P-401) MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **ERIC ALLRED**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 20 – CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE**

Contract No. 03-2F9804,  
Federal Aid Project No. ACSB1NH-P020(187)E  
Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER:

STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: SEPTEMBER 12, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL FRAME COVER & GRATE, PAVEMENT MILLING, ROADSIDE SIGNS, SAWCUTTING, SIGNSTRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Victor Le**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 20 STATE HIGHWAY IN YUBA COUNTY ABOUT 6 MILES EAST OF MARYSVILLE FROM 0.1 MILE EAST OF LOMA RICA ROAD TO 0.2 MILE WEST OF SPRING VALLEY ROAD - CONTRACT 03-2F3204**

Federal Aid Project No. ACSB1NH-P020(186)E  
Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER:

STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: OCTOBER 3rd, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**Biologist Consultant, Clearing and Grubbing/Demolition, Concrete Retaining Wall, Construction Area Signs, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Roadside Signs, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## SKANSKA KENNY A GRANITE COMPANY

**JOINT WATER POLLUTION CONTROL PLANT EFFLUENT OUTFALL TUNNEL PROJECT**  
County Sanitation District No. 2  
Los Angeles County  
**Bid Date: October 9, 2018 – 2:00 PM**

Skanska-Kenny, a Joint Venture (SKJV) is interested in soliciting subcontractors, material suppliers, services consultants and vendors; especially DBE subcontractors, material suppliers, services consultants and vendors, related to the scopes of work below for the Los Angeles County Sanitation Districts Joint Water Pollution Control Plant - Effluent Outfall Tunnel. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking firms.

**All Quotes are due, October 3rd, 2018 so that all bids/proposals can be fairly evaluated.**

**This project is subject to American Iron and Steel Requirement.**

Requested scopes include, but are not limited to the following and should be based on the projects RFP and its amendments.

**Subcontractors:** Construction Area Signs, Drainage Systems & Structures, Electrical, Tunnel Electrical, Erosion Control / Hydro-seeding, Fencing and Gates, Guardrail, Joint Seals, Landscape, Materials Testing, Masonry Walls, Post Tensioning, Rebar Furnish & Install, Striping & Markings, Survey (Construction), SWPPP, Traffic Control, Trucking, Underground Utilities, Cast-in-Place Concrete, Asphalt Paving, Minor Concrete, Shoring, Painting and Coating, Pumps and Valves, Instrumentation, Piping, Potholing, Tunnel Ventilation, Jet Grouting, Building Demolition, Lead & Asbestos Removal.

**Material Suppliers:** Base & Aggregates, Asphalt, Concrete Form Materials, Concrete Pumping, Concrete Ready Mix, Drainage Structures, Erosion Control Material, Pipe, Steel Pipe, Rebar, Traffic Control Devices, Miscellaneous Metals, Structural Steel.

**Services/Vendors:** Sound, Vibration, Geo & Air Quality monitoring, Site Security, Office Supplies, Reprographics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering, QA/QC, Testing & Inspection, Document Control

**Assistance:** SKJV will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. **Also DBEs must fill out and return with their bid the DBE Subcontractor Performance Form.** If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. We will also review breaking out scope packages and adjusting schedules to assist permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside (Please call or email for appointment)

**Subcontracting Requirements:** SKJV's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured Endorsement, Primary Wording Endorsement, & a Waiver of Subrogation (GL & WC). **Other insurance requirements may be necessary per scope or RFP requirement.** Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by SKJV. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SKJV is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

**Skanska-Kenny, a Joint Venture is an Equal Opportunity/Affirmative Action Employer**

**EEO/AA/Vet/Disability Employer**  
Estimating Department -

1995 Agua Mansa Rd., Riverside, CA 92509  
Phone (951) 684-5360, Fax: (951) 788-2449

Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)  
Estimating Contact: Francisco Salazar  
[Francisco.Salazar@skanska.com](mailto:Francisco.Salazar@skanska.com)  
Phone: (951) 368-6488



# California Sub-Bid Request Ad

**Project: Joint Water Pollution Control Plant Effluent Outfall Tunnel**

**Owner: COUNTY SANITATION DISTRICTS OF LOS ANGELES COUNTY**

**Sub-Bid/Proposal Due Date: September 07, 2018 (so that all bids/proposals can be fairly evaluated)**

**Bid/Proposal Due Date: September 18, 2018 at 2:00 p.m.**

Frontier-Kemper Constructors, Inc. Michels Corp, Tunneling Division is bidding/proposing the above project as a prime contractor and would appreciate quotes from DBE, WBE and OBE contractors and suppliers, including but not limited to the following work/services and/or materials:

Asphalt Paving	Monitoring	Reinforcing Steel Supply & Install
Cellular Grout	Ground Improvement	Security Guard
Commercial Diving	HVAC	Slide Gates & Stop Logs
Concrete Flatwork	Industrial Painting	Slurry Wall
Concrete Saw Cutting	Maintenance & Protection of Traffic	Sound wall
Damp Proofing	Miscellaneous Metals	Steel Pipe Welding
Demolition and Abatement	Noise & Vibration Monitoring	Steel Water Pipe (Welded)
Dewatering	Pavement Marking	Structural Concrete
Drilled Piers	Plumbing	Support of Excavation
Electrical Equipment & Controls	Post Tensioning	Survey
Erosion & Sediment Control	Precast Concrete Tunnel Liner	Trucking/Hauling Tunnel Spoils
Fence	Precast Manholes	Utility Installation
Form Rental	Quality Control Testing	Utility Location
Geotechnical Instrumentation &	Ready Mix Concrete	Valve Supply

Plans and specifications are available for inspection at our office Monday through Friday 8:00 AM to 5:00 PM.

Should you need any assistance in obtaining bonding or insurance, please feel free to call us.

DBE, WBE and OBE firms can also refer to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small, Minority and Women Owned Business Enterprises.

All DBE and WBE firms must be certified under the one or more of the following certification agencies: California Unified Certification Program (CUCP), U.S. Environmental Protection Agency (USEPA), The Small Business Administration (SBA), Dept. of Transportation State Implemented DBE Certification Program (with U.S. citizenship), Tribal, State and Local governments, Independent private organization certifications by the bid/proposal due date and will need to provide our office with a copy of their applicable certification to include with the bid/proposal.

**If you have any questions or need additional assistance please contact Frontier-Kemper Constructors, Inc. at (818) 362-2062 or by fax (818) 833-4289. Ask for the LACSD Effluent Outfall Tunnel Estimating Team.**

**Frontier-Kemper Constructors, Inc. Michels Corp, Tunneling Division  
15900 OLDEN STREET, SYLMAR, CA 91342  
PHONE 818/362-2062 FAX 818/833-4289**

AN EQUAL OPPORTUNITY EMPLOYER

## Public Legal Notices



### SAN FRANCISCO HOUSING AUTHORITY

#### REQUEST FOR PROPOSALS FOR

#### BACK BUILDING ROOF REPLACEMENT Solicitation 18-050-IFB-0023

The San Francisco Housing Authority will receive sealed bids for the Back Building Roof Replacement Project for the Authority's office building at 1815 Egbert Avenue in San Francisco. Construction cost ranges from \$150,000 to \$200,000.

On Tuesday September 11, 2018 at 2PM, a site inspection will be held at the back building at 1815 Egbert Avenue in San Francisco. Contractor to check-in at office building's lobby for site inspection instructions. Please submit all questions in writing to [procurement@sfha.org](mailto:procurement@sfha.org). The last date for submitting questions regarding this solicitation is Friday September 14, 2018 by 2:00 PM.

Sealed Bids will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 2:00 PM on Friday September 28, 2018. To review the IFB Document, go to <http://sfha.org/Procurement-bids.html>.



Looking for Subcontractors,  
Vendors, and Suppliers?

**Advertise your Sub-Bid Requests in the Small Business Exchange.**

**With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.**

Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)



## SBE/DVBE Contractor Outreach Meeting

- Project:** Highway 101 Managed Lanes Project (CM/GC) Contract No. 04-1J56CM  
SBE and DVBE goals still being determined by Caltrans
- Date:** Thursday, September 11, 2018 1000-1200
- Location:** Hyatt Regency, 1333 Bayshore Highway, Burlingame
- Project Description:** The Project is located within the cities of South San Francisco, San Bruno, Millbrae, Burlingame, San Mateo, Foster City, Belmont, San Carlos, Atherton, Menlo Park and East Palo Alto in San Mateo (SM) County, and Palo Alto in Santa Clara (SCL) County and would implement approximately 22 miles of Managed Lanes in each direction. This will be done by converting the existing HOV lanes from San Antonio Road (SCL PM 50.6) to Whipple Avenue Interchange (SM PM 6.3) and constructing a new lane from Whipple Avenue Interchange (SM PM 6.3) to north of I-380 (PM 20.8). By utilizing a continuous access design, the managed lanes (High-Occupancy Toll) will be contiguous/non-separated from the general purpose lanes without designated ingress and egress locations. The managed lane will be 12 feet wide and delineated using a skip stripe pavement marking.







# California Sub-Bid Request Ads

## McCarthy Building Companies – Parking Structures Division

Seeking SBE and DVBE Subcontractors and Suppliers for:

California State University, Fullerton Eastside 2 Parking Structure  
DESIGN BUILD STRUCTURE  
Fullerton, CA 92831

**RFI DUE: Friday 9/7/18 by 2:00 pm. Submit questions to Brent Newby, bnewby@mccarthy.com.**  
**BID Due: Monday 9/17/18 before 2:00 pm**

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. **Please submit your proposal and questions per the above deadline.**

This Design Build project includes a new parking structure and associated site work. Major trades include Demolition & Earthwork, Site Utilities, Site Concrete, Asphalt Concrete Paving, Pavement Markings/Striping, Tactile Warning Mats, Landscaping & Irrigation, Reinforcing & PT, Structural Concrete, Structural Steel, Masonry, Miscellaneous Metals, Barrier Cables, Waterproofing, Sheet metal/Expansion Joints, Metal Stud Framing/Drywall/Plaster, Glass/Glazing, Doors & Hardware, Signage, Fire Extinguishers/Cabinets, Painting & Finishes, Bike Lockers, Parking Control Equipment, Elevators (Both MRL & Hydraulic options are accepted), and HVAC.

**Bidding Documents:** The bidding documents can be viewed and downloaded now at the McCarthy Box webpage.

### Other Requirements:

1. Prevailing Wage Required - Yes, See Section 7 - Prevailing Wage
2. SBE Required - Yes, See Section 4.1 - Proposal Forms, Page 9. (Submit form with bid if SBE)
3. DVBE Required -Yes, DVBE Declarations, Form STD. 843. (Submit form with bid if DVBE)
4. Buy America - No
5. PLA - No
6. DIR# -Yes

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal. We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

## McCarthy Building Companies, Inc.

Brent Newby, Preconstruction Director • E-Mail: [bnewby@mccarthy.com](mailto:bnewby@mccarthy.com)  
20401 SW Birch Street, Newport Beach, CA 92660  
Phone: (949) 851-8383 • Fax: (949) 756-6841



PROJECT: State Hwy Route 15, 52, 163, 805, San Diego, CA  
Project # 11-419504

OWNER: CALTRANS – DBE GOAL 12%

**BID DATE: SEPTEMBER 18TH, 2018 BID TIME: 2:00 P.M.**

**\*\*Please respond by 5:00 p.m., SEPTEMBER 17TH, 2018\*\***

**Coffman Specialties, Inc. (CSI)** is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- |  |   |
|--|---|
| • TRUCKING / IMPORT BORROW, BASES ASPHALT  | • STREET SWEEPING                         |
| • EQUIPMENT RENTAL                         | • DISPOSAL OF SOILS, PAVEMENTS & DEBRIS   |
| • LEAD COMPLIANCE PLAN / ADL WORK          | • CONCRETE / MINOR CONCRETE               |
| • SWPPP / WPC                              | • ASPHALT / ASPHALT PAVING / ASPHALT DIKE |
| • SURVEY / QC                              | • COLD PLANING / PULVERIZING              |
| • CONSTRUCTION AREA & ROADSIDE SIGNS       | • CLEAR & GRUB                            |
| • PAVEMENT MARKING / STRIPING              | • ELECTRICAL                              |
| • TRAFFIC CONTROL                          | • LANDSCAPING                             |
| • WATER TRUCK                              | • ROCK SLOPE PROTECTION                   |
| • EARTHWORK / GRADING / ROADWAY EXCAVATION | • STORMDRAIN / UNDERGROUND UTILITIES      |
| • EROSION CONTROL                          | • AGGREGATE SUPPLY / AGGREGATE BASE       |
| • METAL BEAM GUARD RAIL (MBGR) / FENCING   | • DEMOLITION / BRIDGE REMOVAL             |
| • K RAIL                                   | • CONCRETE BARRIER                        |
| • CONCRETE SAWCKET & SEALING               |   |

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202

Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

LBE, DBE, MBE & WBE

Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission

General Contractor:

MWH Constructors & Webcor Builders  
Southeast Treatment Plant Project Biosolids

Digester Facilities – Site Demolition

Contract No. WW-647R

**BID DATE: September 20, 2018 at 2:00PM**

Email all quotes to

[northwest.esteeming@shimmick.com](mailto:northwest.esteeming@shimmick.com)

Contract Documents are subject to a non-disclosure agreement.

Please contact Jamie Helmick at

[jhelmick@shimmick.com](mailto:jhelmick@shimmick.com)

for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Subcontractors and Suppliers interested

in this project may contact

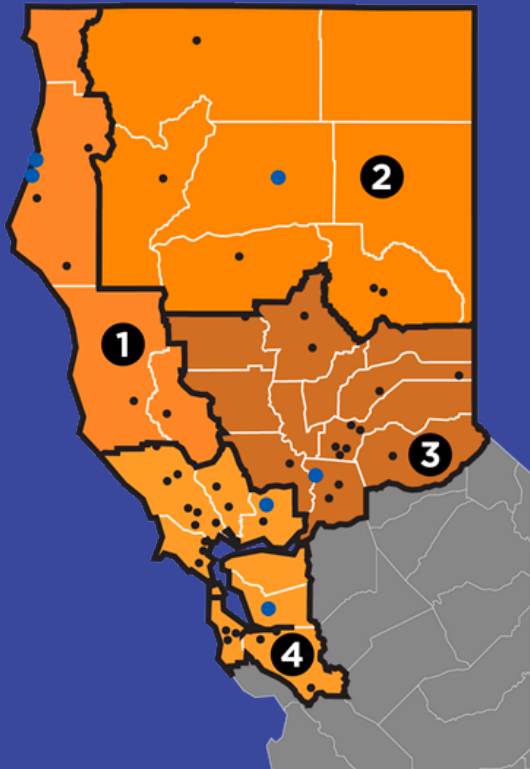
Jerry Blazek by email at

[jblazek@shimmick.com](mailto:jblazek@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



# THE DISADVANTAGED BUSINESS ENTERPRISE SUPPORTIVE SERVICES (DBE/SS) NORTHERN REGION PROGRAM



**We're here to help you win contracts!**

**Enroll in our no-cost program to receive:**

- Business plan guidance
- One-on-one counseling
- Customized bid matching
- Construction specific workshops
- Contract compliance assistance
- Assistance with bid proposals/submittals

**To qualify for this no-cost program, your business must be:**

- An existing DBE located within the orange service area to the left which includes Caltrans districts 1, 2, 3 and 4

**To apply:** Contact Staci Richardson at 916-619-8228 or [staci@norcalptac.org](mailto:staci@norcalptac.org) to schedule a needs assessment.

